

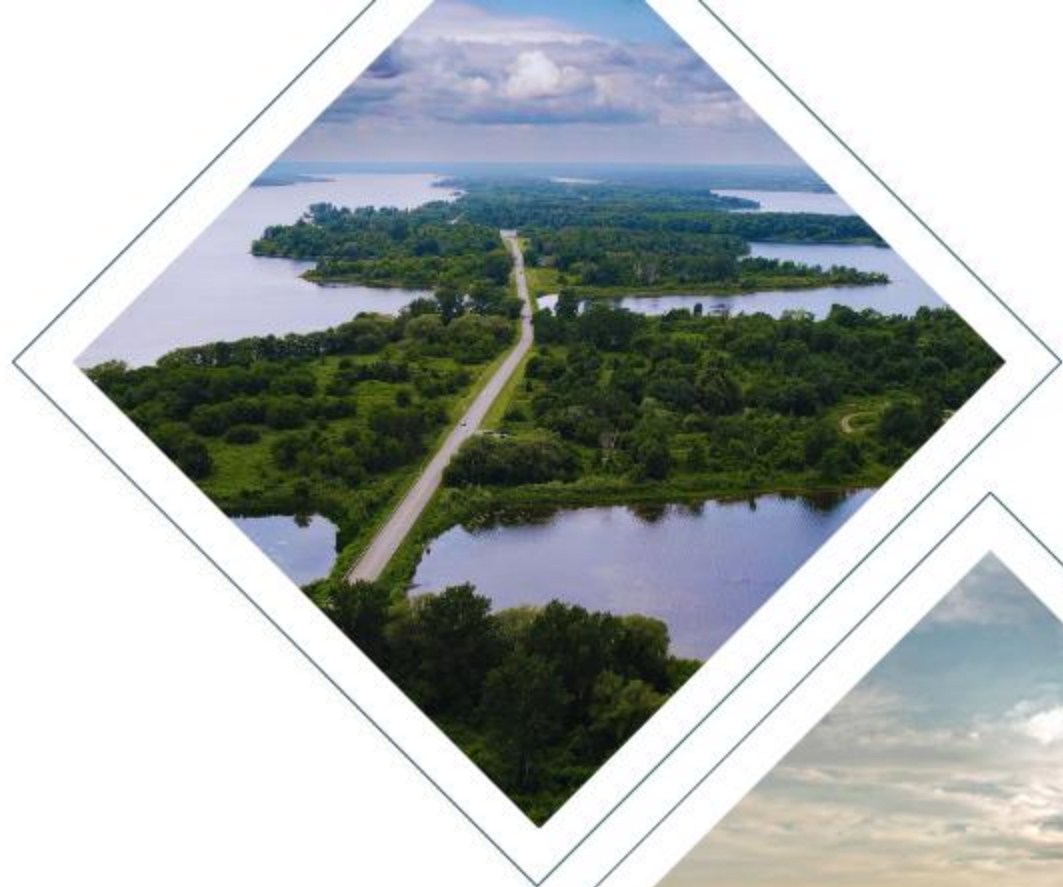
CORNWALL • SDG • AKWESASNE

FUNDERS FORUM

Cornwall, ON

June 2, 2026, 7:30am – 11:30am

Best Western Parkway Inn & Conference Centre





**WELCOME
BIENVENUE
SHÉ:KON**

Land Acknowledgement

An aerial photograph of a town, likely in the Adirondack region, featuring a prominent church with three spires. The town is situated on a hillside overlooking a large, calm lake. The foreground shows residential houses and trees with some autumn foliage. The background shows the vast expanse of the lake and distant hills under a clear sky.

As we begin our event, we would like to pause and respectfully acknowledge the land on which we gather today is the traditional territory of the Haudenosaunee peoples, specifically the Mohawks of Akwesasne.

Our communities have much to learn from First Peoples, the original caretakers of these lands and waters.

We acknowledge our responsibility to the 94 calls to action for Truth and Reconciliation, and we strive to incorporate them into our work and daily lives.

We commit to continually learning and unlearning as we seek to decolonize our minds, hearts, and actions.

May we create sustainable partnerships and a strong community which will benefit all generations to come.



Agenda

7:30 AM	Registration & Networking Breakfast
8:15 AM	Welcome Remarks
8:30 AM	Program & Funding Spotlights
10:00 AM	Funders Showcase
11:30 AM	Adjourn

The 2026 Funders Forum is presented by Cornwall Economic Development, SDG Counties Economic Development, and Cornwall SDG Business Enterprise Centre.

The Funders Forum aims to be a one-stop shop to provide information and tools about various regional programs to help business owners and those working to support business success across Cornwall, SDG Counties and Akwesasne.

Breakfast Sponsor: Job Zone d'emploi



We're here to connect you
with your *next great hire.*

On est là pour vous mettre en lien avec votre prochaine recrue idéale.



JobZONE d'emploi

jobzonedemploi.ca
613-933-9675
info@jobzonedemploi.ca

Cornwall

Stormont

Dundas

This Employment Ontario service is funded by the Government of Canada and the Government of Ontario.
Ce service Emploi Ontario est financé en partie par le gouvernement du Canada et le gouvernement de l'Ontario.

Canada

EMPLOYMENT ONTARIO EMPLOI ONTARIO

Ontario

FUNDERS



DANA MCLEAN

Economic Development Officer
City of Cornwall



Doing Business with the City

Community Improvement Plans & Medical Recruitment



COMMUNITY IMPROVEMENT PROGRAMS

- City programs meant to encourage development and revitalization
- Geographic based – tied to the property
- Three separate programs:
 - Heart of the City CIP
 - Brownfield CIP
 - Renaissance CIP

MEDICAL RECRUITMENT PROGRAMS

- City funding meant to facilitate the attraction of medical professionals to Cornwall
- Two separate programs:
 - Medical Recruitment and Relocation
 - Medical Scholarship

Dana McLean
dmclean@cornwall.ca



Heart of the City CIP

- Supports redevelopment of commercial properties in Downtown and Le Village
- Allows for some residential projects
- One-time funding per property
- Policy Area and a Priority Area
- Key Program Attributes
 - Grants to offset study costs, façade improvement, building restoration, signs
 - Municipal Fee reimbursements
 - Interest free loans
 - Tax increment grants



Renaissance CIP

- Supports redevelopment of residential properties in Le Village
- One-time funding per property
- \$50,000 budget (supports up to 5 projects per year)
- Key Program Attributes
 - Grants to offset renovation costs



Brownfield CIP

- Supports rehabilitation and redevelopment of properties with existing or expected contamination
- One-time funding per property
- Key Program Attributes
 - Grants to offset study costs, Environmental Site Assessment, Record of Site Condition
 - Municipal Fee reimbursements
 - Tax increment grants



Medical Recruitment

- Since 2006, the medical recruitment effort has helped 46 physicians and specialists to Cornwall.
- Activities include marketing Cornwall to existing or recently graduated medical professionals at various opportunities across Ontario.
- **Key Program Attributes**
 - Up to \$25,000 to offset the cost of a doctor establishing a practice in the city
 - 3-year return of service



Medical Scholarship

- The Cornwall Medical Scholarship provides financial support to a local medical student who agrees to establish a practice in Cornwall upon completion of their studies.
- **Key Program Attributes**
 - Up to \$25,000 annually to offset the cost of medical school
 - Candidates must be a resident of Cornwall or SDG
 - Must be accepted/enrolled in full-time studies with the intent of becoming qualified to practice Family Medicine in Ontario
 - 5-year return of service



KENT FITZHUGH

Senior Business Advisor

Ministry of Economic Development, Job Creation and Trade



Ministry of Economic Development, Job Creation and Trade

Funding Programs

Kent Fitzhugh

Senior Business Advisor,
MEDJCT

Kent.Fitzhugh@ontario.ca

613-539-5479

- Ontario Together Trade Fund (OTTF)
- Eastern Ontario Development Fund (EODF)
- Advanced Manufacturing and Innovative Competitiveness Fund (AMIC)
- Trade Impacted Communities Program (TICP)
- Protecting Ontario Financing Program (POFP)

Ontario Together Trade Fund (OTTF)

OTTF provides financial support to help Ontario businesses make near-term investments, so they can serve more interprovincial customers, develop new markets and re-shore critical supply chains in the face of **U.S. tariffs**.

Eligibility

- at least three years of operations/financial statements
- employ at least 5 people
- invest at least \$200,000 in the project
- located in, or plan to locate in, a community in Ontario
- **Projects must address the impacts of U.S. trade disruptions on their business.**

Types of Funding

Loans:

- Up to 75% of eligible costs*
- Maximum \$5 million
- interest-free for the project period (2 years)
- Up to 30% loan forgiveness

Grants:

- Up to 75% of eligible costs
- Maximum \$5 Million
- Typically, grants or loans in the range of 10-20% of eligible costs.

<https://www.ontario.ca/page/ontario-together-trade-fund>

Eastern Ontario Development Fund (EODF)

EODF supports SMEs in the manufacturing sector to **grow**, improve **productivity**, invest in **innovation and skills** development, pursue **new markets**, create good, sustainable **jobs** and generate broad positive **regional impacts**.

Eligibility

- at least three years of operations/financial statements
- employ at least 5 people
- commit to creating at least five new jobs
- invest at least \$500,000 in the project (\$200K in rural areas)
- located in, or plan to locate in, a community in Ontario

Types of Funding

Loans:

- Up to 15% of eligible costs
- Maximum \$5 million
- interest-free for the project period (3-4 years)
- Up to 30% loan forgiveness

Grants:

- Up to 15% of eligible costs
- Maximum \$500,000
- Only available to SMEs with less than 100 FTE in rural areas

<https://www.ontario.ca/page/eastern-ontario-development-fund>

Advanced Manufacturing and Innovation Competitiveness (AMIC)

AMIC supports small and medium sized companies seeking to improve their competitiveness by investing in technology, equipment, reshoring manufacturing, or skills.

Eligibility

- at least three years of operations/financial statements
- employ at least 10 people
- commit to creating at least five new jobs and/or upskilling current jobs
- invest at least \$500,000 in the project
- located in, or plan to locate in, a community in Ontario

Types of Funding

Loans:

- Up to 15% of eligible costs
- Maximum \$5 million
- interest-free for the project period (3-4 years)
- Up to 30% loan forgiveness

Grants:

- Up to 15% of eligible costs
- Maximum \$500,000
- **Only available to SMEs with less than 100 FTE in rural areas**

<https://www.ontario.ca/page/regional-development-program-advanced-manufacturing-and-innovation-competitiveness-stream>

Trade Impacted Communities Program (TICP) – Stream 1

Stream 1 supports community projects that respond to U.S. trade disruption, including immediate resiliency measures, the development and implementation of local strategies, and efforts to diversify export markets.

Eligibility

- municipal government
- economic development org.
- sector or industry association
- at least 2 years of substantive operational experience
- be operating within Ontario
- be compliant with the AODA

Eligible Project Examples

- local supplier forums
- job fairs
- site selection activities
- asset mapping
- supply-chain studies
- sister-city partnerships
- market intelligence or export development supports
- trade shows

Types of Funding

Grants:

- Up to 100% of eligible costs
- \$250,000 - \$2 Million

<https://www.ontario.ca/page/trade-impacted-communities-program>

Protecting Ontario Financing Program (POFP)

POFP supports businesses that are facing significant tariff-related disruptions as a result of s.232 tariffs on steel, aluminum and autos.

Eligibility

- At least three years of operations/financial statements
- Employ at least 10 people in Ontario
- Operate within the following sectors that are subject to s.232 tariffs: steel, aluminum, autos
- Have at least \$2 million in annual revenue
- Facing material working capital challenges due to imposition of s. 232 U.S. tariffs
- Explored and exhausted or faced significant barriers in accessing federally offered financial support options to access working capital

Funding

- Provided through a term loan to support working capital costs (for example payroll, leases, utilities).

At the discretion of the province, loan parameters may include:

- Interest bearing loan up to market prime rate.
- Potential for loan repayments to be principal free for up to 12 months.

Loan:

- Minimum \$250,000
- Repayable up to 72 months
- No penalty for prepayment
- Annual repayment frequency
- Need to demonstrate ability to meet repayment requirements/provide security satisfactory to the province.
- [Protect Ontario Financing Program | ontario.ca](https://www.ontario.ca/protect-ontario-financing-program)

For More Information....

Other resources

Fed/Dev Ontario

Business Development Bank of Canada (BDC)

Ontario Centre of Innovation (OCI)

Ministry of Rural Affairs (MRA)

Ontario Ministry of Agriculture Food and Agribusiness (OMAFRA)

Ministry of Tourism Culture and Gaming (MTCG)

Farm Credit Canada – AgriSpirit Fund

Kent Fitzhugh

Senior Business Advisor, MEDJCT

Kent.Fitzhugh@ontario.ca

613.539.5479

- Kingston,
- Belleville,
- Frontenac County,
- Lennox & Addington County,
- Prince Edward County,
- Quinte West,
- Deseronto,
- Township of Tyendinaga,
- Gananoque
- Brockville*, Prescott*, Cornwall*

ADAM CAMERON

Regional Program Manager
Ministry of Labour, Immigration, Training, and Skills Development



Ministry of Labour, Immigration, Training and Skills Development

Funding Programs

Ministry of Labour, Immigration, Training and Skills Development
Employment Training Division

Funders Forum
Employment Training Division - MLITSD
June 2, 2026

Programs Overview

Program	Purpose	Eligible Organizations	Key Features	Application Process
Skills Development Fund (SDF) – Training Stream	Supports workforce resilience and economic growth by funding innovative, partnership-driven training solutions.	Employers, non-profits, Indigenous organizations, industry associations, unions, municipalities, TDAs, public service entities	Encourages partnerships, supports in-demand sectors, promotes employer capacity-building, and funds innovative training models.	<ul style="list-style-type: none"> - Call for proposals - Most recently on July 29, 2025 - Subscribe for updates eopg.labour.gov.on.ca
Ontario Job Grant	provides funding to help businesses train their employees and update their skills. This helps employers ensure their workforce has the right skills to adapt to a changing economy..	Individual private and non-profit sector employers that meet the eligibility requirements set out in the OJG Application Guidelines	The Ontario Job Grant supports eligible training costs up to a maximum of \$10,000 per trainee, with additional flexibility for small employers.	<ul style="list-style-type: none"> - Continuous intake applications - Subscribe for updates eopg.labour.gov.on.ca
Skills Advance Ontario (SAO)	Supports sectors and workers affected by tariffs and economic disruptions through sector-based workforce development.	Those actively operating or carrying on business in the province of Ontario at a physical location	Sector-based model, two streams (Employer-Led and Service Provider-Led), upskilling and reskilling supports.	<ul style="list-style-type: none"> - Continuous intake applications - Subscribe for updates eopg.labour.gov.on.ca
Protect Ontario Workers Employment Response (POWER) Centres	Worker-focused initiative that provides career transition supports including skills training and employment referrals for those affected by significant labour disruption.	Non-profits, industry associations, unions, health/education providers, IES SSMs, community planning groups, charitable foundations, Indigenous organizations, municipalities, for-profit organization	Rapid-response worker support, proactive launch before layoffs, targeted training referrals, access to Employment Ontario programs, career planning and job search tools, financial counselling, and partnerships with unions, employer groups, and municipalities.	<ul style="list-style-type: none"> - Contact the ministry to apply for the AAP Program - More info at eopg.labour.gov.on.ca

ALEX DE WIT

Economic and Business Advisor
Ministry of Rural Affairs

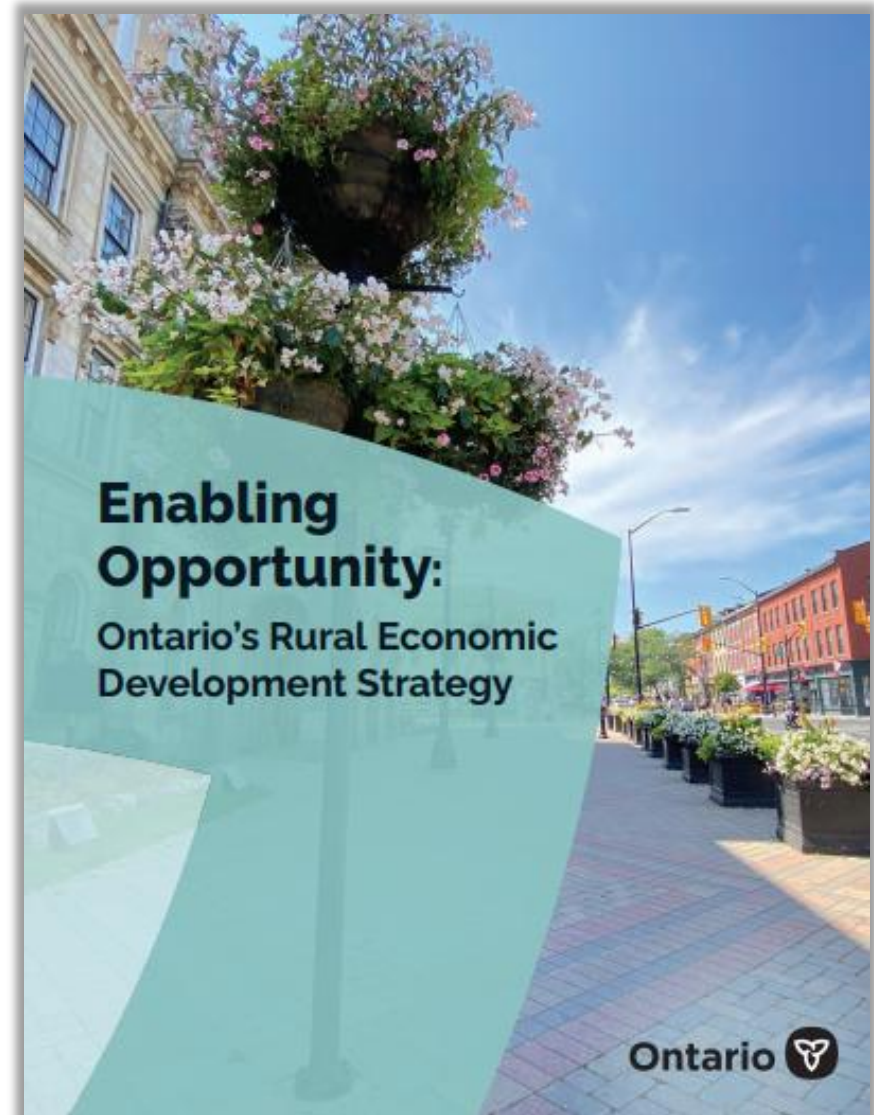


Rural Ontario Development (ROD) program

Information Session

Overview

- The Rural Ontario Development (ROD) program replaces the Rural Economic Development (RED) program.
 - This modernized and enhanced program will offer \$20 million in funding over 2 years.
 - The ROD program supports the objectives of Enabling Opportunity: Ontario's Rural Economic Development Strategy.
- Deadline to apply in this intake is October 1st 2026 – 5:00pm



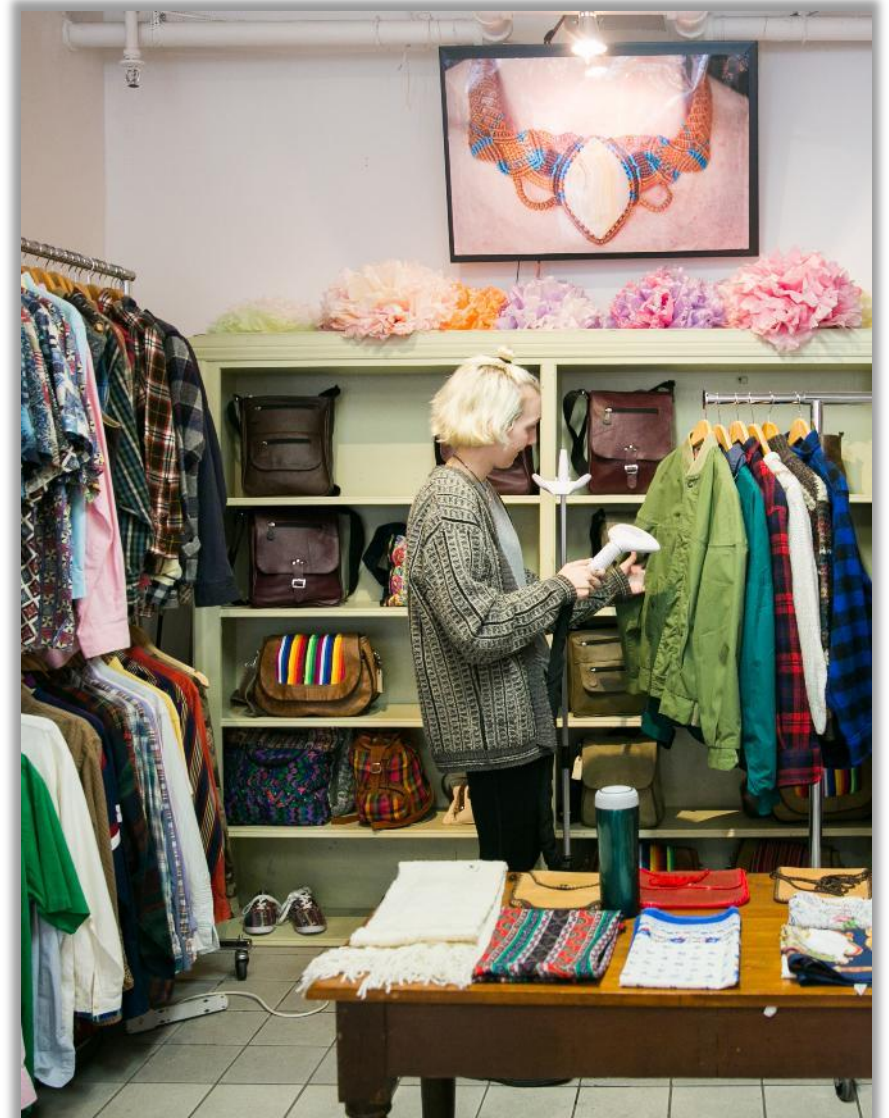
ROD Program Funding Overview

Business Development

Stream	Business Development
Audience	Small businesses in Rural Ontario
Description	Projects to support small businesses to be economically sustainable, competitive and diversify their markets
Sub-streams and provincial cost-share	<ul style="list-style-type: none">• 35% cost share up to \$10,000
Assessment process	<ul style="list-style-type: none">• Eligibility• Funds will be allocated on a first-come, first-served basis

Business Development Stream Overview

- The ROD Program Business Development stream is application-based with all applications assessed based on the ROD Program Guidelines – Business Development.
- Projects are recommended based on **eligibility criteria**.
- Funds will be allocated on a **first-come, first-served** basis to eligible Applicants and Projects
- Businesses can get 35% of eligible costs, up to a maximum of \$10,000 in funding
- Applicants can only have a maximum of one successful application under the ROD program
- Projects for the first intake are required to be **completed between April 1, 2026 and February 15, 2027**.



Who is Eligible

The following Currently Operating Businesses are eligible Applicants

- Has one to twenty employees on its current payroll and for the duration of the project, excluding the owner(s) of the business (Indigenous businesses are exempt from the minimum employee requirement)
- Is physically located in Rural Ontario
- Is paying agricultural, commercial or industrial property tax, either directly or through rent or lease or is in a property that is exempt from property taxes as per the Assessment Act (Section 3) (Indigenous businesses are exempt from this requirement)
- Is not occupying a property that is considered solely residential under its Municipality's Official Plan and Zoning by-law (Indigenous businesses are exempt from this requirement)
- Is open for business/operating at the time of application
- Is in compliance with all applicable Requirements of Law and at the time of application and for the duration of the project, has no outstanding fees, levies or taxes owed to the governments of Ontario and Canada, or has made and maintained satisfactory arrangements for their payment



Project Types

Applicant may select multiple project types within the application.

Market Development



Projects to support small Rural Ontario businesses to increase their competitiveness.

Succession planning



Projects to support small Rural Ontario businesses to increase their readiness for business succession.

Enhancing Cyber Security



Projects to support small Rural Ontario businesses to increase their cyber security.

Accessibility Improvements



Projects to support small Rural Ontario businesses to increase their accessibility.



Enhancing Cyber Security

Description

Projects to support small Rural Ontario businesses to increase their cyber security

Example Projects

- Implementation of activities to increase cyber security measures within a business
- Cyber security analysis
- Training fees related to cyber security



Succession Planning

Description

Projects to support small Rural Ontario businesses to increase their readiness for business succession.

Example Projects

- Succession plan for business
- Training related to succession planning



Accessibility Improvements

Description

Projects to support small Rural Ontario businesses to increase accessibility.

Example Project

- Improve accessibility infrastructure (ramps, door opener etc.)

Resources and Supports

Program Materials

www.ontario.ca/RODprogram

- Program Guidelines
- Applications
- Recording of this session will be shared with participants

Rural and Urban Areas [Map](#)

Questions General ROD Program

1-877-424-1300

RODprogram@ontario.ca

Virtual Coaching

- Community Development Projects ONLY* - Appointments with MRA advisors can be scheduled at this [link](#)

*Questions related to business stream projects may be directed to the General ROD program email/phone number noted above

LOUIS BEDARD

Regional Development Advisor
Ministry of Tourism, Culture, and Gaming

Ontario



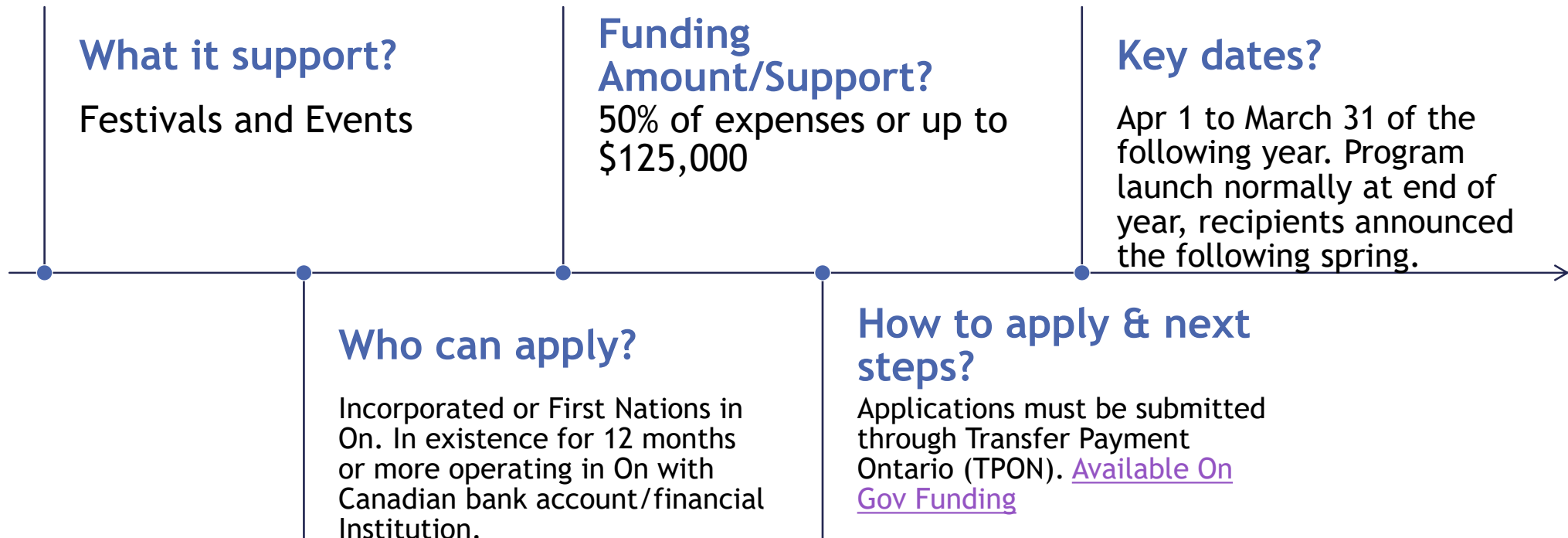
Ministry of Tourism, Culture and Gaming

We support workforce development and strengthen organizational capacity through the delivery of government funded programs. Our services extend to economic and community development, complemented by customized training and workshops designed to build skills and foster growth.

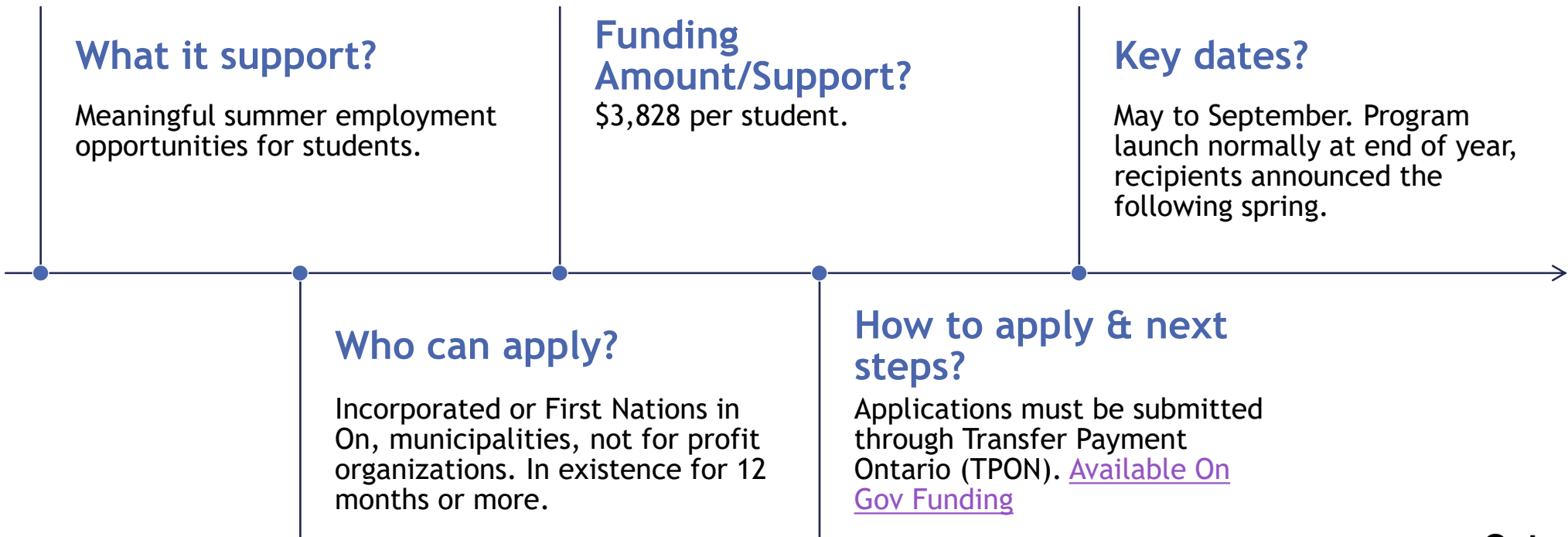
- Louis Bedard; Louis.Bedard@ontario.ca
- Regional Development Advisor
- We support MTCG and other ministries with the delivery of their programs.

EO
SEO
CSRIF

Experience Ontario



Summer Employment Opportunities.



DALE ALLEN

Board Member
Cornwall Tourism Development Fund



CORNWALL TOURISM DEVELOPMENT FUND
FONDS DE DÉVELOPPEMENT TOURISTIQUE DE CORNWALL





CORNWALL TOURISM DEVELOPMENT FUND
FONDS DE DÉVELOPPEMENT TOURISTIQUE DE CORNWALL

TOURISM DEVELOPMENT CORPORATION OF CORNWALL
CORPORATION DE DÉVELOPPEMENT TOURISTIQUE DE CORNWALL

TOURISM DEVELOPMENT FUND

WHO ARE WE? WHAT DO WE DO?

June 2nd, 2026

Funders Forum

tdf@cornwall.ca

Cornwalltdf.ca



Who are we?

- Stand alone Corporation; City of Cornwall is the only Member
- Decisions are made strictly at the discretion of the Board of Directors
- An Advisory Committee provides feedback to the Board on the applications
- Funded by the Municipal Accommodation Tax (MAT) – 5% for 2025
 - Overnight accommodation at Cornwall Hotels, Motels, and Airbnbs
- Required to distribute 20% of funds per year
- Exist to support the development of Tourism in Cornwall
- Tourism Development Corporation started in 2019
- Total amount awarded from the start to end of Q2 2026 - \$1,409,918.10
- Continued to invest in our reserve fund for an anchor tourism attraction
 - Fund currently sits at \$400,000

What do we do?

Developing, improving, or supporting tourism efforts

\$25,000 max but amounts vary depending on initiative

Broad eligibility
Business, Not-for-profit, and government

Quarterly Intake using online form

www.CornwallTDF.ca

BONNIE RUDDOCK

Executive Director
RTO9





REGIONAL TOURISM ORGANIZATION 9

- Funded by the Ministry of Tourism, Culture and Gaming
- Governed by a 13 member Board of Directors
- Not-For-Profit Organization
- South Eastern Ontario Tourism





PARTNERSHIPS

To become a catalyst in building strategic alignment and promoting collaboration within the industry.

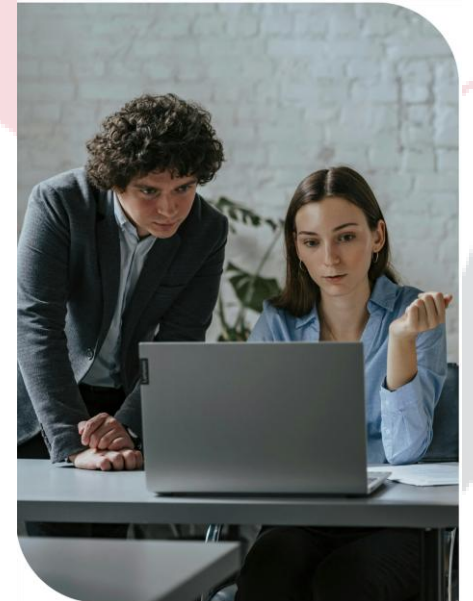
2026/2027 Partnership Fund Program



Photography & Videography



Marquee & Wayfinding Signage



Digital Capacity Building

DENIS LAPIERRE

Executive Director
ACC Futures





ACCFutures is a not-for-profit, community-based economic development organization serving Akwesasne, Cornwall, and the United Counties of Stormont, Dundas & Glengarry (SDG).

We are one of over 260 Community Futures Development Corporations in Canada, funded by the Federal Government (FedDev).

Our mandate is to support entrepreneurship, business growth and economic resilience in rural communities.

Core Services

- Small Business Financing
- Microloan Programs
- Advisory & Coaching Support
- Community Economic Development

Mirco-Loan Programs



What it supports?

Our Micro-Loan programs are designed to meet the unique needs of entrepreneurs, including a variety of business-related expenses, ranging from equipment purchases to inventory investments and operating costs.

Funding Amount/Support?

Term loans from \$5,000 - \$20,000
Competitive Interest Rates
Loan terms from 1-5 years
Flexible repayment terms

Key dates?

Applications accepted on an on-going basis.
Financing decisions generally within 30 days.

Who can apply?

Entrepreneurs located in Akwesasne, Cornwall and SDG.
Start-Ups and Existing Businesses
Minimum credit scores and other eligibility criteria apply

How to apply & next steps?

Visit our website:

www.accfutures.ca

Small Business Financing



What it supports?

From seed funding to expansion capital, our traditional loan programs are designed to foster business growth. We finance equipment purchases, building construction and leasehold improvements, working capital, and much more.

Funding Amount/Support?

Term loans from \$20,000 - \$300,000
Competitive Interest Rates
Loan terms from 1-5 years (up to 20 yr amortization)
Flexible repayment terms

Key dates?

Applications accepted on an on-going basis.
Financing decisions generally take 30-60 days.

Who can apply?

Entrepreneurs located in Akwesasne, Cornwall and SDG.
Start-Ups and Existing Businesses
Minimum credit scores and other eligibility criteria apply.

How to apply & next steps?

Visit our website:

www.accfutures.ca



SOUTHERN ONTARIO FUND FOR INVESTMENT IN INNOVATION (SOFII)

SOFII @ a Glance

*As at March 31, 2026

LOAN SIZE	INTEREST RATE	AMORTIZATION	PREPAYMENT
\$150K-\$1M Available non-dilutive loan capital through SOFII	Prime+ Prime + risk-based premium	10-Year Up to 10-year amortization	Penalty Free No prepayment penalties
SMES	CAPITAL DEPLOYED	JOBS CREATED	CAPITAL LEVERAGED
200+ Number of innovative SMEs supported by SOFII	\$115M+ The amount of capital deployed by SOFII to portfolio companies	6K+ The number of jobs created by SOFII portfolio companies	\$160M+ The amount of capital leveraged by SOFII portfolio companies





SOFII | INNOVATION

“Innovation refers to the development or application of new or significantly improved products, technologies, processes, or business models that create competitive advantage and support scalable growth.”



SOFII Eligibility

- **Based in Southern Ontario**
(Check eligibility: <https://www.sofii.ca/en/>)
- **Innovation Requirement**
Demonstrates innovation in product, technology, or business model
- **Sector Focus (5 Priority Sectors)**
Agri/Agri-tech, CleanTech, Adv. Mfg., Digital Ind., Health & Biosci.
- **Financial History (2-3 Years)**
- **Revenue Generating**
~\$500K+ Annual revenue (most recent fiscal)
- **1:1 Matching Funds Secured**
(Equity, Debt, SR&ED, etc.)



LAURA-LEE BRENNEMAN

Manager, Business Centre
Business Development Canada (BDC)



Partner with BDC
to grow **your business**



bdc



Our services



Meeting the full range of your needs

→ **Financing**

→ **Capital**

→ **Advisory Services**

BDC Defence Platform



\$4 billion+ in financing, advice, and investment solutions to help Canadian businesses working in defense and national security innovate and grow

	Financing	Advisory	Investments
Objective	Enable SMEs to scale, diversify and participate in the value chains of major defence contracts	Equip SMEs with strategic guidance to meet procurement standards & supply chain criteria	Fuel innovation in defence and dual-use through venture capital and strategic partnerships
Impact	Unlocks capacity to deliver on defence contracts and build resilient supply chains	Enhances competitiveness, compliance, and operational excellence	Accelerate commercialization of defence-relevant IP & strengthen Canada's tech sovereignty

A dedicated team aiming to develop an innovative, resilient, and competitive Canadian defence SME & start-up ecosystem.

LIFT Program - Lead With Innovation and Focus on Technology



\$500M in financing and advice. LIFT helps entrepreneurs invest in advanced technology confidently so you can improve efficiency and support profitability.

Terms	Financing	Advisory
Objective	Provide flexible, patient capital to support productivity investments	Help businesses identify, plan and implement productivity improvements
Key Terms	<ul style="list-style-type: none">• \$350k - \$5M in lending• 2%• Canadian content mandatory• AI inclusion• Productivity plan• \$5M annual sales• Subject to BDC eligibility	<ul style="list-style-type: none">• \$1M annual sales• 50% discount• Subject to BDC eligibility

Thank you



BDC



BDC_ca



BDC



BDC_ca



CARL LAMARCHE

Development Officer, Business Innovation and Community Development
FedDev Ontario

Canada 

FedDev Ontario

Building a strong Southern Ontario economy to catalyze innovation, growth and economic development

- Federal Economic Development Agency for Southern Ontario
- Strategically invest in businesses and communities to support and expand the regional economy
- Engaging with businesses, communities and partners across the region and all levels of government



Government
of Canada

Gouvernement
du Canada

FedDev Ontario Funding Programs

- 1) Funding for businesses
- 2) Funding for organizations that help businesses
- 3) Regional Tariff Response Initiative



Federal Economic Development
Agency for Southern Ontario

Agence fédérale de développement
économique pour le Sud de l'Ontario

Regional Tariff Response Initiative



Government
of Canada

Gouvernement
du Canada

What it support?

Projects to boost productivity, enhance competitiveness and reduce costs to mitigate tariffs impacts.

Funding Amount/Support?

Minimum \$125,000 up to \$10 million, cost sharing up to 75% of total funding, contributions are interest-free and fully repayable

Key dates?

Intake is open on an ongoing basis until funds are still available (\$500 million just announced for RTRI)

Who can apply?

- Located in Southern Ontario
- Incorporated for at least 3 years
- Minimum 5 full time employees
- Being impacted by tariffs

How to apply & next steps?

<https://feddev-ontario.canada.ca/en>

Carl Lamarche, Economic
Development Officer

Carl.lamarche@feddevontario.gc.ca

416-806-7154



Federal Economic Development
Agency for Southern Ontario

Agence fédérale de développement
économique pour le Sud de l'Ontario

MIREILLE LEMIRE

Business Advisor
Cornwall SDG Business Enterprise Centre (CBEC)



CORNWALL | SDG
**BUSINESS
ENTERPRISE
CENTRE**

♥ DOWNTOWN
CORNWALL

Starter Company Plus Program



Cornwall | SDG
Business
Enterprise Centre



Training and
business skills
development



Up to \$5,000 grant



Spring and Fall
intake periods



New and
existing
businesses



<https://businessenterprisecentre.ca/start/programs/>

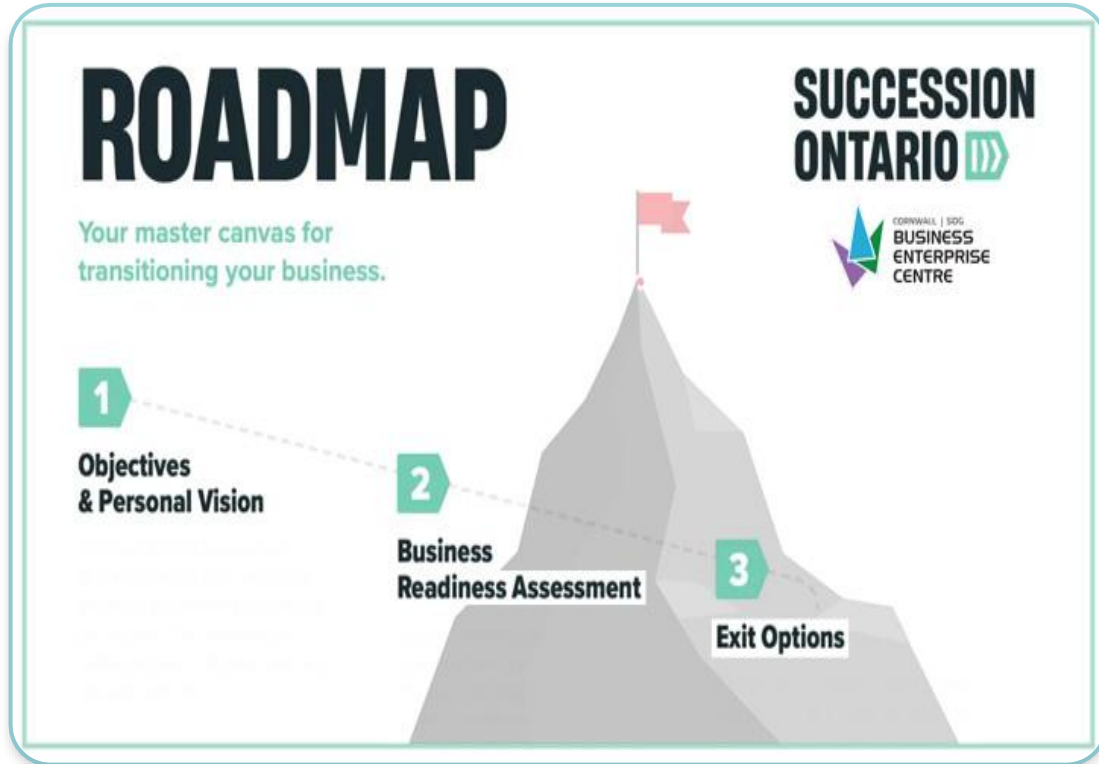


Mireille Lemire
Business Advisor
milemire@cornwall.ca



CORNWALL | SDG
**BUSINESS
ENTERPRISE
CENTRE**

Succession Planning

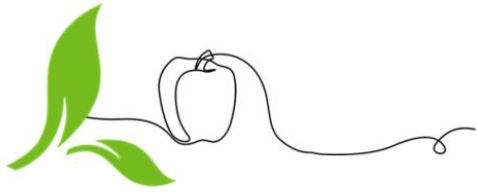


Partnership with Succession Ontario

Through the Succession Ontario Hub, CBEC has access to practical tools that help Cornwall and SDG business owners plan for succession, navigate transitions, and support long-term sustainability.

Tools at a Glance

- Resource Library
- Planning Checklists
- Succession Roadmap
- Valuation Templates



foodpreneur
ADVANTAGE



Proud local delivery partner:



A collaboration of Small Business Enterprise Centres

Your path to success

- 1 Training
- 2 Advisory Assistance
- 3 Access to Capital

KAT RENDEK & CORY HAGEN

Planning and Economic Development Services
SDG Counties





DISCOVER FUNDING OPPORTUNITIES IN SDG COUNTIES



REGIONAL INCENTIVES PROGRAM (RIP)

Business investment and expansion



REGIONAL TOURISM GRANT (RTG)

Tourism development and growth



COMMUNITY IMPROVEMENT PLANS (CIPs)

Local revitalization and investment

ARE YOU READY TO GROW?

Explore funding streams, eligibility, and application details on our website sdgcounties.ca



QUESTIONS?

Contact SDG Economic Development
ecdev@sdgcounties.ca

Where Ontario Began

Local growth.
Lasting success.



SDG Counties *Regional Incentives Program*

Funding to encourage property improvements, business expansion, and diversification to help revitalize communities across SDG Counties.



WHAT IT SUPPORTS

- On-farm expansions and agri-tourism initiatives
- Redevelopment of existing buildings in SDG Counties including vacant commercial, institutional and industrial buildings
- Increase the amount of visitor accommodations within SDG to support the tourism sector



FUNDING AMOUNT

- 10 grant streams
- Up to 50% of eligible project costs before tax
- **Minimum: \$2,500**
- **Maximum: \$50,000**

Funds reimbursed through local municipality after final report and proof of completion.



KEY DATES



Applications open:
Mid-January



Intake closes:
Mid-March



Funding supports projects occurring over 18-months.



WHO CAN APPLY

- Businesses
- Property owners
- Non-profit and charitable organizations



Projects must encourage business growth, workforce development, or property assessment impact.



Project activities must comply with all Planning, By-Law, and Building Code Standards to be eligible for reimbursement.



HOW TO APPLY

1. Review program guidelines and complete with EDO support.
2. Submit online application at:

sdgcounties.ca/regional-incentives-programs

3. Successful applicants sign financial agreement.
4. Begin project, apply for permit, and save receipts for final report.



QUESTIONS?

Contact SDG Economic Development
ecdev@sdgcounties.ca

Where Ontario Began

Local growth.
Lasting success.

SDG Counties *Regional Tourism Grant*



Funding that helps bring tourism experiences to life – increasing visitation, community vibrancy, and economic impact across SDG Counties.



WHAT IT SUPPORTS

- New tourism events & festivals
- Enhancements to existing events
- New tourism products & visitor experiences
- Marketing, promotions & visitor attraction initiatives
- Experiences that increase tourism impact in SDG Counties



FUNDING AMOUNT

- Up to 50% of eligible project costs
 - **Minimum: \$500**
 - **Maximum: \$5,000**
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- ✓ 50% issued upon approval
 - ✓ Remaining 50% issued after final report completion



KEY DATES

- Applications open: **Mid-February**
 - Intake closes: **End of March**
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- ✓ Funding supports projects occurring within the current calendar year.



WHO CAN APPLY

- Community organizations
- Not-for-profits
- Charitable organizations
- Municipalities within SDG Counties

Projects must demonstrate tourism impact, visitor attraction, and economic benefit to the region.



HOW TO APPLY

1. Review program guidelines
2. Submit online application at:

whereontariobegan.ca/regionaltourismgrant

3. Successful applicants complete a partnership agreement
4. Final report required within 60 days of project completion



QUESTIONS?

Contact the SDG Tourism Team
tourism@sdgcounties.ca

Where Ontario Began

Local experiences.
Lasting impressions.





Keep In Mind....

Funding programs are constantly changing. These slides provide a quick reference only and have not been verified for the suitability to your specific organization or project.

These slides are all we had time to cover today but we know there may be other available resources for our community. Please review the Funders Forum booklet you received today and feel free to contact our offices or the other funding agencies for more help and direction.

Cornwall Economic Development –
Choose Cornwall

ecodev@cornwall.ca

613-933-0074 (direct)

THANK YOU MERC NIA:WEN

We look forward to your feedback. Please take a minute to answer a few questions to help us plan for next time.

